



Offshore Development Center (ODC)

Dedicated Development Team / Continued Engineering

How to increase engineering deliverables while dramatically reducing development costs

Talented engineers are hard to find and often even harder to retain. Considerable time and significant costs are involved in the entire resource acquisition process to prepare job requirements, post needs, screen applicants, interview candidates, make offers, hire with benefits, train, and support new personnel. The reality of the shrinking talented workforce and the desire to reduce operational costs does not change the need for timely engineering deliverables. A company desiring to stay competitive must support and enhance current applications as well as create new applications that the market demands.

Offshore development teams, used to extend corporate engineering efforts, have matured over the past dozen years and today many of F1000 corporations have created successful partnerships that give them a distinct advantage in today's competitive marketplace. Delivering more while dramatically reducing engineering costs is accomplished through such models and today more and more companies of all sizes are exploring options to help them achieve their engineering needs. Everest Consultants, based in Beaverton Oregon, has been assisting corporations such as Intel, HP, Texas Instruments and more with such teams for over 10 years through our wholly owned ISO 9001:2000 Certified Development Center located in Hyderabad India. Why do such corporations benefit from a partnership with Everest Consultants?

- **Quality:** India has long been recognized as the leader in offshore development due to a rigorous, disciplined programming style, strong fundamental education and the availability of programming specialists with experience with complicated projects. Quality is always the primary focus of Everest Consultants.
- **Costs:** Certified Everest engineers' rates of \$20-\$35 an hour dramatically reduce development costs. In most cases 2-3 quality resources can be secured at the cost of a single local domestic US engineer. In addition, hidden costs associated with direct hires further show the benefit of an Everest Consultants partnership.
- **Time to Market:** With a dedicated team offshore, familiar with clients' corporate technologies, tools, and processes, development is immediate and does not require ramp up team training for every project. In addition, considerable time and costs associated with local hires further hinder the ability to react quickly for enhancements, maintenance, and new development efforts. Your Everest Development Team uses proven methodologies and frameworks to produce the highest quality deliverables and to complete your projects on time and on budget.

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Reaching New Heights in Software Consulting

- **Engineer Retention:** Turnover rates in the US for quality engineers are currently approximately 10% yearly with offshore turnover rates often being above 20%. Everest Consultants boast less than a 7% turnover rate of our engineering staff, assuring team member availability for the long haul to assure project success. In addition, with Everest as a development partner, we can work on enhancements, maintenance, and QA, while your key engineers focus on preferred new development efforts that best utilize their expertise and retain your valued engineers longer. This maximizes your investment in your internal engineers and avoids overpaying for technical efforts that can be accomplished effectively through your offshore dedicated team.
- **Communications:** Without strong documentation and communications, offshore efforts become quite challenging and often fail in frustration. Everest Consultants recognizes this crucial component of a successful partnership and provides many tools, at no cost to you, in all dedicated team engagements to assure strong documentation, daily updates, full team effort visibility, signoffs, and operation. A custom Project Portal is put in place with access granted by your project manager to desired team members and executive staff. In addition, toll-free VoIP to our Beaverton headquarters and to your India development team and scheduled conference calls that work within your desired timeframe are also included. Finally, Everest operates at CMMI Level 4 to assure full visibility, documentation and communications to assure project success.
- **Load Balancing:** Outsourcing and creation of a dedicated team are ideal in organizations that may not have the needed skill set in house to complete specific projects. An Everest partnership is also ideal in our ability to quickly and easily ramp up or scale down teams to fit your needs (why hire resources that you may not need later?).
- **Perfect Size, Perfect Technology Mix:** Everest Consultants employs approximately 200 highly skilled engineers with skill sets that span application development/maintenance, QA/testing, and embedded technologies. Our clients benefit from the highest level of attention and the best resources available. Everest is large enough to handle all your outsourced needs and small enough to always treat you as a valued, important partner.
- **Proven and Highly Certified:** 15 years of development assistance combined with certifications that include Microsoft Certified Gold Partner, Gold Level Embedded Partner, SUN/Oracle Developer Certified, ISO 9001:2000 Certified Development Center and operation at CMMI Level 4 make Everest Consultants an ideal engineering partner.

Every organization has a limited resource pool of talented engineers. Outsourcing partnerships allows your current in-house staff to focus on your core activities. Such partnerships require careful consideration of who you choose to trust your engineering efforts to. Everest Consultants hope that you choose us. We promise to exceed your expectations, add to your bottom line and produce the highest quality deliverables possible to help you achieve your engineering goals.

